



JENNIFER KORNBLAU
Global Head of Securitized Products Syndicate
J.P. Morgan

Jennifer Kornblau is the Global Head of Securitized Products Syndicate at J.P. Morgan. Jennifer is responsible for the marketing, underwriting, distribution, and pricing of new-issue ABS, CMBS, and RMBS transactions globally. She advises CEOs, CFOs, CIOs, Treasurers, and other senior executives of large corporations and specialty finance companies on debt issuance strategy, and is ultimately accountable for placing that debt in the hands of institutional investors.

Jennifer serves as a chair of the SPG Underwriting Commitments Committee, a Senior Sponsor of Junior Women in Markets, a member of the Analyst & Associate Development Council, and is involved in various mentorship programs at J.P. Morgan.

Prior to joining Securitized Products Syndicate in 2012, Jennifer worked in ABS Origination, where she focused on auto loan, auto lease, equipment, floorplan, credit card, and student loan structuring and securitization. Jennifer graduated from the University of Pennsylvania with a B.A. in Philosophy, Politics, and Economics.

Which woman, past or present, comes to mind as a leader in the media as a master storyteller?

Betty White

What inspired you to get into the finance industry?

I interned in a newsroom two summers in a row and ended up working directly for one of the senior business producers. The producer had me monitoring market activity and producing daily copy for review and distribution. I loved it – financial markets, creative thinking, and the energy of the newsroom. It was then that I knew that a trading floor would be a perfect fit.

How do you help support WiS initiatives at your organization?

I am one of three senior sponsors of Junior Women in Markets and I serve as a senior mentor in various female mentorship programs at the firm. I am also a lead in our Fixed Income Women in Syndicate initiative and a contributor to Women Who Trade.



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What inspires you to continue to grow in this industry?

Every day is a new day, bringing new opportunity. We cover so many clients across a variety of products amid a backdrop that is constantly evolving. We have countless chances to help our clients and to make a difference. One person, action or gesture can have a ripple effect and effectuate change. I feel fortunate to work with incredible people on all sides of the business – managers, teammates, colleagues, clients — who are passionate about what they do and are committed to driving the business onward and upward. I know how lucky I am to go into work every day.

Where is your favorite vacation spot?

Italy