



MEAGAN R. SIGNORIELLO

Partner
Lowenstein Sandler

Meagan provides counsel to mortgage servicers, investment managers, and originators in regard to mortgage and servicing rights acquisitions, dispositions, financings, and conduits. Her experience extends to counseling clients in connection with numerous servicing advance facilities and excess spread acquisitions or sales.

Additionally, Meagan offers guidance to borrowers, lenders, and administrative agents in syndicated credit facilities (domestic and cross-border). She also works with both purchasers and sellers in par and distressed bank debt and bankruptcy trade claims and securities. Meagan counsels collateral managers in collateralized loan obligation (CLO) transactions and has worked with financial institutions in commercial paper programs, asset-backed commercial paper programs, and the securitization of various types of receivables.

How are you personally supporting Gender Equality Today for Sustainable Tomorrow?

In the thirteen years that I have been practicing in structured finance, I have seen a significant increase in the number and influence of women in the space. I believe that an important way we as individuals can foster and sustain this trend is by making a meaningful commitment to mentoring women as they begin their careers in structured finance. At Lowenstein, we have a strong Women's Initiative Network that I am proud to be a part of, and I am also committed to being a mentor, advocate and sounding board for the associates I work with.

What can companies do to increase the representation of women in finance?

I think that an important trend that will help to increase the representation of women in finance is the change in attitude towards work/life balance. Just a few years ago, people heard "work/life balance" and equated it with wanting to work less hours and it carried a negative stigma. Companies and law firms are now realizing that work/life balance can actually mean being able to integrate challenging careers with other parts of our lives, and allow people to be successful professionally while still living holistic, multi-layered lives. Whether this be through a changed attitude towards working from home, or simply a change in perspective, this attitude is changing for both men and women. Additionally, companies and law firms creating better paternity leave policies and reducing the stigma about such policies creates a shift in the way parenting is viewed in a positive way. Instead of thinking about the need to balance parenting and careers as a women's issue, it is now being viewed more as a human issue. By continuing to foster these conversations about these issues, creating affinity groups, and developing and changing existing policies, companies are creating an environment where women can thrive long-term in finance and increasingly take on important leadership roles.

What inspired you to get into the finance industry?

Prior to attending law school, I did not have a finance background. I had spent the four years in between college and law school teaching high school English, and never envisioned myself practicing in the finance space. However, as a summer associate I was mentored by a female attorney in the structured finance department and she helped me realize that it could be a great career path, well-suited to my personality and skills. If it had not been for her investing time in me as a summer and junior associate, getting me involved in substantive work and providing opportunities for growth, I would not have had exposure to the industry.



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What inspires you to continue to grow in this industry?

What I love about working in structured finance is that it is never boring. There are always new challenges and new puzzles to solve. It has also been so inspiring to see the amount of women in influential positions in finance grow over the past decade, and to see so many young women expressing an interest in launching their own careers in this space. I look forward to continue learning new things, and to passing on some of what I have learned to others. My mentors have made such an impact on me throughout my career and I hope to continue to grow and to have an opportunity to have positive impact on others.

What is your favorite out-of-office activity?

Spending time with my husband, kids and dogs, especially if we are spending that time at the beach!