ESG Investing through Indices December 2019

S&P Dow Jones Indices

A Division of S&P Global

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S&P Dow Jones Indices

Environmental

Social

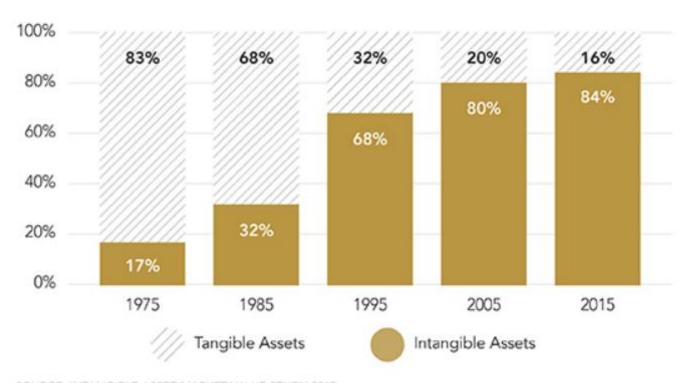
Governance

Two origins of ESG investing:

- Individuals, institutions, and countries aligning investments with their values
- The search for alpha

Search for Alpha

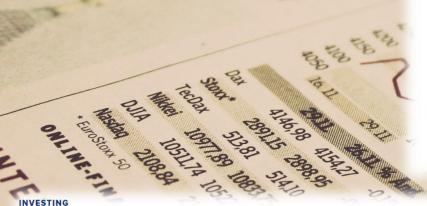
COMPONENTS of S&P 500 MARKET VALUE



SOURCE: INTANGIBLE ASSET MARKET VALUE STUDY, 2017

Johnson & Johnson's Brand Falters Over Its Role in the Opioid Crisis

An Oklahoma court case highlights the health care giant's role in the epidemic as a leading supplier of opioid ingredients.



BUSINESS

WeWork considers governance changes to sa



Altria downgraded as analyst questions Philip Morris merger and further scrutiny of Juul's vaping ads

UBLISHED TUE, SEP 10 2019 • 8:07 AM EDT | UPDATED TUE, SEP 10 2019 • 10:19 AM EDT

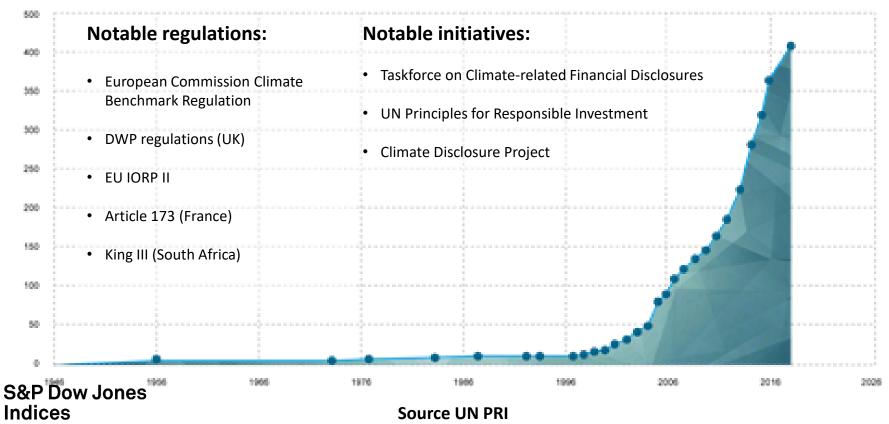


Climate change will cost companies \$1 trillion means huge opportunities

Increase in ESG Investment Regulations

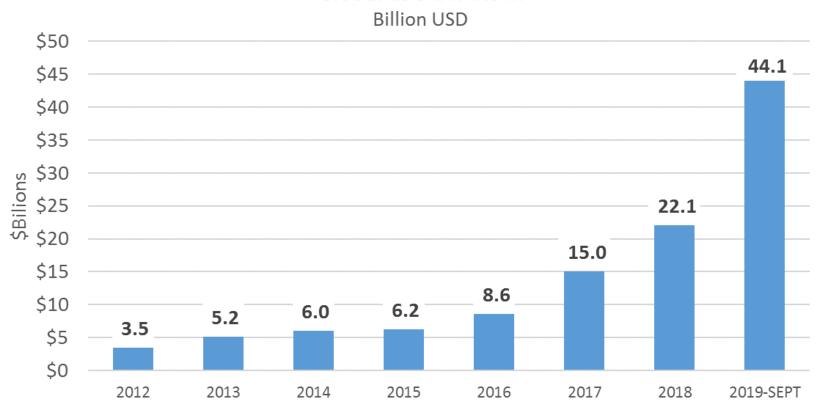
Regulations have driven demands for ESG indices, and ESG investing has driven regulations.

Cumulative number of policy interventions per year



Growth of ESG ETFs

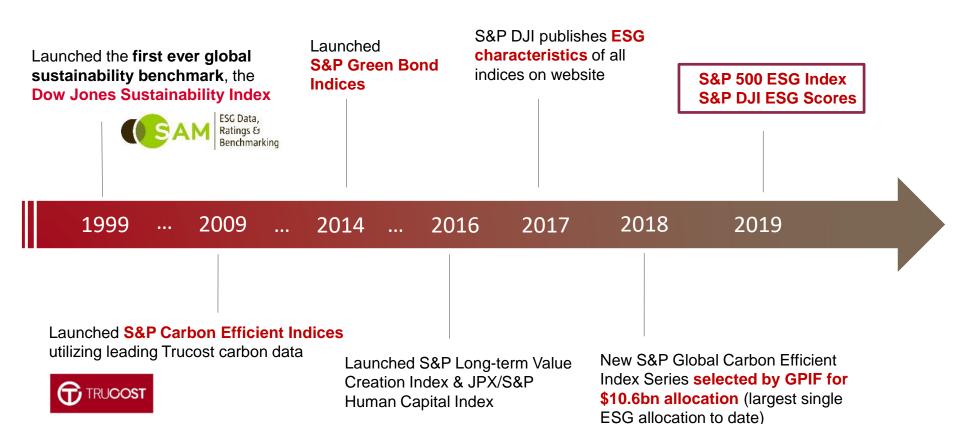
Global ESG ETF AUM



S&P Dow Jones Indices

ESG Moving to the Mainstream

From Best-in-Class Indices to Integration





An Example of Integration: S&P 500 ESG Index

How is ESG investing changing?

- Investors today want to integrate ESG factors into their core holdings. ESG is no longer a niche, satellite allocation.
- But investors don't want to take on outsized risks. This is not about pursuing of alpha but beta.
- They want ESG indices based on familiar benchmarks.
- Indices like the S&P 500 ESG Index address these needs.

S&P ESG Index Methodology

Driving ESG Performance while maintaining broad market exposure

1) Exclude:

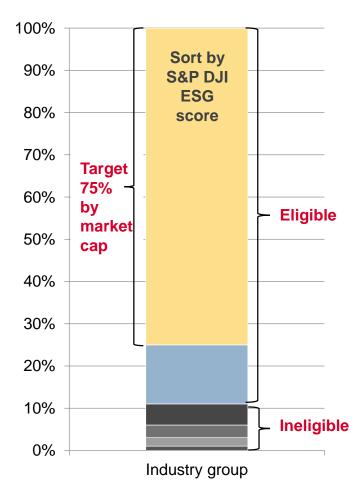
- Tobacco
- Controversial weapons
- Low UNGC scores
- Bottom 25% of S&P DJI ESG scoring companies within each global GICS Industry Group

2) Sort & Select:

- Sort eligible companies by S&P DJI ESG Score within each GICS Industry Group
- Select top performing companies, targeting 75% within each GICS Industry Group

3) Weight:

Weight companies by float-adjusted market cap



For illustrative purposes only

S&P 500[®] ESG Index

Exclusions

	S&P 500 [®] Index	
	Index	ESG Index
Number of Companies	500	
Lowest 25% of Industry Group ESG Score by count		-44
lacksquare		\Box
Exclusions: Controversial Weapons Exclusions: Tobacco Exclusions: Low UNGC Score		-10 -3 -3
igodot		\bigcirc
Low ESG Score Rank within Industry Group		-122
MSA Exclusions		0
Not Assessed by SAM		-2
Number of Companies		316

*Exclusions as at rebalance on April 30th, 2018.

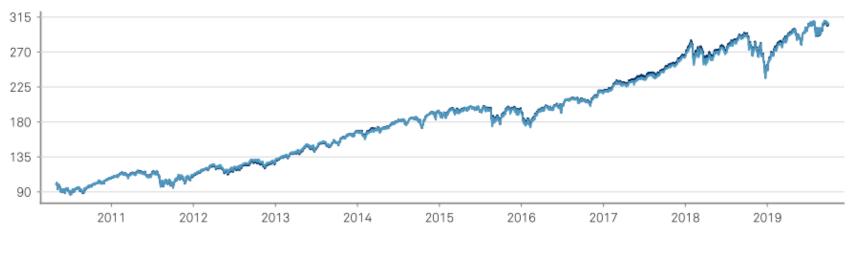
Index Performance

Risk & Returns of the S&P 500 ESG Index

ar ooo boo maax	S&P 500 [®] Index	
	Index	ESG Index
5 Year Annualized Returns (Total Return, %)	10.84%	10.95%
5 Year Standard Deviation (%)	11.93%	11.89%
5 Year Tracking Error (%)		0.75%

Historical Performance

* Data has been re-based at 100



S&P 500 ESG Index (USD) TR

■ S&P 500 (TR)

Source: S&P Dow Jones Indices LLC. Performance data from September 30th, 2014, to September 30th, 2019. Data for graph from April 30th 2010, to

September 30th, 2019. Index performance based on daily total returns, USD unless stated otherwise. Charts and graphs are provided for illustrative purposes.

Past performance is not an indication or guarantee of future results. These charts and graphs may reflect hypothetical historical performance. Please see the Performance Disclosure at the end of this document for more information regarding the inherent limitations associated with back-tested performance.

S&P Dow Jones Indices

S&P 500[®] ESG Index

ESG Improvement

The S&P 500[®] ESG Index provides more exposure to companies...

...considering their Scope 3 GHG emissions

...that actively monitor diversity related issues

...that perform and report on their ESG materiality analysis

...with GHG reduction targets

...with at least 50% female management representation

...that tie executive compensation to material ESG issues

ENVIRONMENTAL

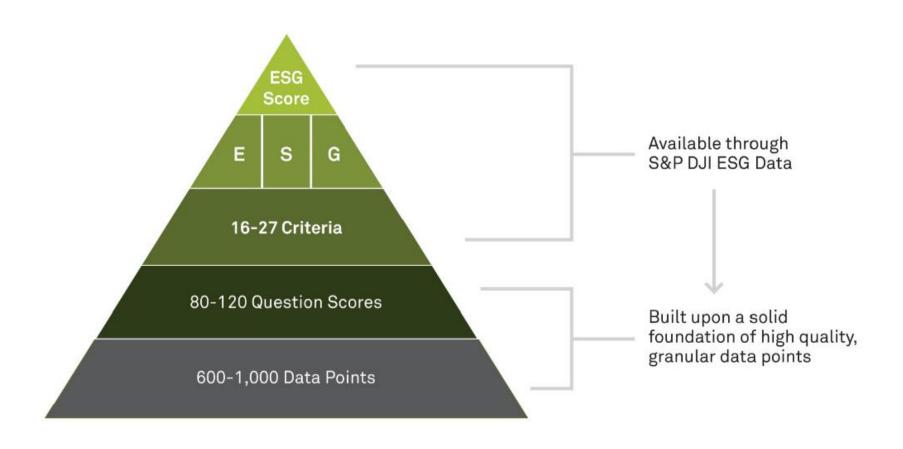
SOCIAL

GOVERNANCE

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S&P DJI ESG Scores:

Some of the most comprehensive and granular ESG metrics available

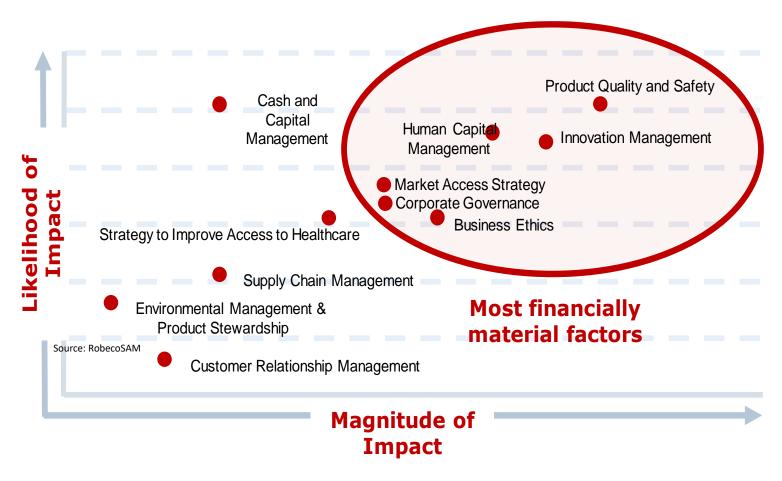


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A Financially Material Lens on ESG

Scores focus only the most financially material issues

Example Materiality Matrix for Pharmaceuticals



A Financially Material Lens on ESG

Not All ESG Issues are Relevant for All Industries

Mining & Minerals



- Payment transparency
- · Mineral waste mgmt.
- · Water related risks
- Biodiversity
- · Asset closure mgmt.
- Community impact
- Stakeholder engagement

Restaurants



- · Brand management
- Customer relationship management
- · Raw material sourcing
- Local impact of business operations

Pharmaceuticals



- · Innovation mgmt.
- Product quality and recall mgmt.
- Climate strategy
- Address cost burden
- Access to drugs
- Health outcome contributions

Performance Disclosure

The S&P 500 ESG Index launched February 4th, 2019. All information presented prior to an index's Launch Date is hypothetical (back-tested), not actual performance. The back-test calculations are based on the same methodology that was in effect on the index Launch Date. Complete index methodology details are available at www.spdji.com.

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S&P Dow Jones Indices defines various dates to assist our clients in providing transparency. The First Value Date is the first day for which there is a calculated value (either live or back-tested) for a given index. The Base Date is the date at which the Index is set at a fixed value for calculation purposes. The Launch Date designates the date upon which the values of an index are first considered live: index values provided for any date or time period prior to the index's Launch Date are considered back-tested. S&P Dow Jones Indices defines the Launch Date as the date by which the values of an index are known to have been released to the public, for example via the company's public website or its datafeed to external parties. For Dow Jones-branded indices introduced prior to May 31, 2013, the Launch Date (which prior to May 31, 2013, was termed "Date of introduction") is set at a date upon which no further changes were permitted to be made to the index methodology, but that may have been prior to the Index's public release date.

Past performance of the Index is not an indication of future results. Prospective application of the methodology used to construct the Index may not result in performance commensurate with the back-test returns shown. The back-test period does not necessarily correspond to the entire available history of the Index. Please refer to the methodology paper for the Index, available at www.spdji.com for more details about the index, including the manner in which it is rebalanced, the timing of such rebalancing, criteria for additions and deletions, as well as all index calculations.

Another limitation of using back-tested information is that the back-tested calculation is generally prepared with the benefit of hindsight. Back-tested information reflects the application of the index methodology and selection of index constituents in hindsight. No hypothetical record can completely account for the impact of financial risk in actual trading. For example, there are numerous factors related to the equities, fixed income, or commodities markets in general which cannot be, and have not been accounted for in the preparation of the index information set forth, all of which can affect actual performance.

The Index returns shown do not represent the results of actual trading of investable assets/securities. S&P Dow Jones Indices LLC maintains the Index and calculates the Index levels and performance shown or discussed, but does not manage actual assets. Index returns do not reflect payment of any sales charges or fees an investor may pay to purchase the securities underlying the Index or investment funds that are intended to track the performance of the Index. The imposition of these fees and charges would cause actual and back-tested performance of the securities/fund to be lower than the Index performance shown. As a simple example, if an index returned 10% on a US \$100,000 investment for a 12-month period (or US \$10,000) and an actual asset-based fee of 1.5% was imposed at the end of the period on the investment plus accrued interest (or US \$1,650), the net return would be 8.35% (or US \$8,350) for the year. Over a three year period, an annual 1.5% fee taken at year end with an assumed 10% return per year would result in a cumulative gross return of 33.10%, a total fee of US \$5,375, and a cumulative net return of 27.2% (or US \$27,200).

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